

Appraisal Institute™

Professionals Providing
Real Estate Solutions

Great Lakes Chapter Newsletter

February 2010

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IN THE NEWS:

Our February Chapter Meeting is this Thursday Evening, February 11th, at the Holiday Inn-Gateway Centre in Flint. We will be having 2 hours of continuing education "Spotlight on USPAP: Confidentiality." This 2 hours has been approved for continuing education for the Appraisal Institute, State of MI Appraisers, Brokers and Assessors. You can find the registration form on [page 2](#).

All of our seminars are now getting approved, not only for appraisers, but for brokers and assessors.

New Designations

Carol J. Sherwood, SRA
Kevin A. Kernen, MAI
Mary E. Forsberg, SRA

CONGRATULATIONS AND JOB WELL DONE!!!!

Officers and Directors 2010

President
Marshall A Brulez, MAI

Vice President
John D. Sabin, MAI

Treasurer
Timothy J. Cronan, MAI

Secretary
Micheal R. Lohmeier, MAI, SRA

Directors
David J. Abraham, SRA
Paul R. Arnold, MAI
Alan R. Barnas, MAI
Constance E. Doherty, MAI
David B. Mielnicki, SRA
James A. Rosso, MAI SRA
Douglas R. Schoenberg, MAI, SRA
Patrice M. Uhnavey, SRA

Past President
James T. Hartman, MAI

Presidents Remarks:

So I am sitting down to write my first "President's Message" for the newsletter and it hits me that this is for real. I wondered what the other new presidents wrote to the membership for their first newsletter so I started reading the archives; after all, we have been pretty lucky as a chapter to have such good leadership over the years. Once I got through the thank you's, it was clear to me that each president had the best interest of the Chapter and our profession at heart. Whether it was increasing overall membership, increasing membership activities, legislative issues, fiscal issues, regulatory issues, or education issues, each one had improving our profession as their primary overall goal.

I hope that I am no different. I was attracted to the Appraisal Institute because I learned that it represented the highest qualities of our profession and was the keeper of the most advanced valuation techniques within our industry. The designations attained by the members were difficult and meaningful. I don't think any of that has really changed.

What has changed is our markets, the way we do business, the regulatory environment in which we operate and the needs of our clients. It's not a "one size fits all" environment any more. There are tons of things we, as an organization, are doing right, but it makes me wonder if there are things we could do better. So this year I would like to try to take a look at our chapter in a broad manner and do some strategic planning. I think it will be good to look at where we are and where we are going and how best to get there, once we decide where, "there" is Who knows - we may already be "there"!

I will be bringing this topic up at our next board meeting, so if you have any interest in serving on this project, please attend the meeting or give me a call.

What's the old curse? - "May you live in interesting times"; I think we are there, especially in Michigan. So lets all do our best to help our organization navigate through these "interesting times" and continue to improve our profession, and in turn, each other.

I look forward to working with you all this year - lets make it a good one.

Marshall Brulez, MAI

GREAT LAKES CHAPTER MEETING

THURSDAY EVENING, FEBRUARY 11, 2019
HOLIDAY INN-GATEWAY CENTRE

5353 Gateway Centre Drive
Flint, MI 48507
(810) 232-5300

Cost: \$40 for Appraisal Institute Members; \$45 for Non-Members

3:00 PM **Board of Directors**
5:00 PM **Cocktails & Networking**
5:30 PM **Dinner & Chapter Meeting**
“Spotlight on USPAP: Confidentiality”
2 Hours CEC
Instructor: Micheal R. Lohmeier, MAI, SRA

NAME _____

NICKNAME (FOR BADGE) _____

FIRM _____

STREET ADDRESS _____

CITY/STATE/ZIP _____

PHONE: (____) _____ FAX: (____) _____

EMAIL: _____

GLCAI Board Member _____ YES /NO

PAST CHAPTER PRESIDENT _____ YES /NO

AI MEMBER TYPE: ___ DESIGNATED ___ ASSOCIATE ___ AFFILIATE ___ NON-MEMBER

FORM OF PAYMENT: _____ CHECK ENCLOSED PAYABLE TO GLCAI

_____ VISA _____ MASTERCARD

CARD # _____ EXPIRES: ____/____

SIGNATURE: _____

Please fill out the above and fax it to 888-587-5381 OR Call 810-364-5640.

DECEMBER CHAPTER MEETING



December 2009 Chapter Meeting



December 2009 Chapter Meeting



Two of our past presidents, Don Weime, MAI and Mike Rende, MAI, giving the bartender a hard time!



Chapter President Jim Hartman, MAI, presents Ion Caza, SRA with his SRA Designation.

DECEMBER CHAPTER MEETING Con't



Ion Caza, SRA gives a few words of thanks after receiving his SRA designation.



Special Speaker and 2010 Appraisal Institute President Leslie P. Sellers, MAI, SRA



2009 Chapter President Jim Hartman, MAI, hands off the gavel to 2010 Chapter President Marshall Brulez, MAI



2010 Chapter President Marshall Brulez, MAI, presents the 2009 Presidents plaque to Jim Hartman, MAI

DECEMBER CHAPTER MEETING Con't



Swearing in of the new GLCAI 2010 Officers.

WELCOME TO OUR NEW MEMBERS!!!

DECEMBER

Kelli L. Clark—Associate General Aspiring — Rochester Hills
G. Tobin Heaton — Associate General
Cynthia L. Kapa — Associate Residential — Mayville
Connie L. Ratkiewicz — Associate Residential — Washington
Andrew Sponsky — Associate General Aspiring — Troy

JANUARY

Mark D. Lee — Associate Residential — East Lansing
Andrew Ryan Klassen — Associate General Trainee — Grand Rapids
Marc A. Staal — Associate Residential — Muskegon
Ryan Michael Ritter — Associate General — Grand Rapids

FEBRUARY

Joseph R. Calvanseso — Associate General — Southfield

Calendar of Events 2009/2010 – Great Lakes Chapter A.I.

CALL: (810) 364-5640

Or register on line at: www.appraisalinstitute.org/education/GreatLakes

February 11, 2010	Residential Design: The Making of a Good House Instructor: Richard L Borges, II, MAI, SRA 7 Hours CEC	Holiday Inn-Gateway Centre Flint
February 11, 2010	CHAPTER MEETING (Evening) Spotlight on USPAP: Confidentiality Instructor: Micheal Lohmeier, MAI, SRA 2 Hours CEC	Holiday Inn-Gateway Centre Flint
February 12, 2010	Introduction to Conservation Easement Valuation Instructor Bruce M. Closser, MAI, SRA 7 Hours CEC	Holiday Inn-Gateway Centre Flint
March 29-April 3, 2010	Report Writing and Valuation Analysis Instructors: Alan Blankenship, PhD and Sheila Stewart, MAI, CRE 26 Hours (40 with exam)	Holiday Inn Gateway Centre Flint
April 16, 2010	7 Hour National USPAP Update Instructor: Winfield Cooper, SRA 7 Hours CEC	Flagstar Bank Troy
April 19-22, 2010	Basic Appraisal Principles Instructor: Winfield Cooper, SRA 30 Hours (including 2-hour exam)	Citizens First Bank Port Huron
April 26-May 1, 2010	Advanced Applications Instructor: John H. Urubek, MAI 40 Hours (including 4-hour exam)	Holiday Inn Gateway Centre Flint
April 30, 2010	Michigan Law and Rules Instructor: Winfield Cooper, SRA 1:00 P.M. – 3:00 P.M. 2 Hours CEC	Southfield
May 6-7, 2010	Apartment Appraisal: Concept & Applications Don R. Scheidt, MAI, SRA 16 Hours (including 1 hour exam)	Flagstar Bank Troy
May 13, 2010	Valuation of Green Residential Properties Instructor: Thomas A. Dorsey, MAI, SRA 7 Hours CEC	Crowne Plaza Grand Rapids
May13, 2010	CHAPTER MEETING (Evening)	Crowne Plaza Grand Rapid
May 14, 2010	The Discounted Cash Flow Model: Concepts Issues and Applications Instructor: James D. Vernor, PhD, MAI 7 Hours CEC	Crowne Plaza Grand Rapids
May 17-20, 2010	Basic Appraisal Procedures Instructor: Winfield Cooper, SRA 30 Hours (including 2-hour exam)	Citizens First Bank Port Huron

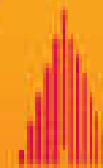
June 9-10, 2010	15 Hour National USPAP Instructor: Winfield Cooper, SRA 15 Hours (including a 1 hour exam)	Citizens First Bank Port Huron
June 14-18, 2010	Valuation of Conservation Easements Instructor: Bruce M. Closser, MAI, SRA 33 Hours (including 2-hour exam)	Holiday Inn-Gateway Centre Flint
June 23-25, 2010	Condemnation Appraising: Principles & Applications William D. Otto Spence, MAI 22 Hours (including 1 hour exam)	Crowne Plaza Grand Rapids
September 9, 2010	Valuation by Comparison: Residential Analysis And Logic 7 Hours CEC	Crowne Plaza Grand Rapids
September 10, 2010	7 Hour National USPAP Update Instructor: Terrell R. Oetzel, MAI 7 Hours CEC	Crowne Plaza Grand Rapids
October, 2010	General Site Valuation and Cost Approach 30 Hours (including 2 hour exam)	Holiday Inn-Gateway Centre Flint
October, 2010	CHAPTER MEETING (Noon) Spotlight on USPAP – Appraisal Review 2 Hours CEC	Radisson Hotel Livonia
October, 2010	Advanced Market Analysis and Highest and Best Use 40 Hours (including 4-hour exam)	Holiday Inn-Gateway Centre Flint
November, 2010	The Appraiser as Expert Witness: Preparation and Testimony 16 Hours (including 1 hour exam)	Detroit Area
December 3, 2010	CHAPTER MEETING Installation of 2011 Chapter Officers Special Speaker: Joseph C Magdziarz, MAI, SRA, 2011 President of the Appraisal Institute	Radisson Hotel Livonia

WATCH FOR ADDITIONAL CLASSES TO BE ADDED THROUGHOUT THE YEAR.
DATES AND TIMES ARE SUBJECT TO CHANGE!!!



Online Education:
Learn at your own pace anytime, anywhere.

Visit appraisalinstitute.org/online for a list of classes!



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