



January 2008

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**Officers and Directors
2008**

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Doris B. Hellenbart, MAI

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Constance E. Doherty, MAI

Past President

Susan P. Shipman, MAI

President's Remarks

Doris B. Hellenbart, MAI~ 2008 Chapter President

First of all, thank you for the honor of serving as this year's President for the Great Lakes Chapter. I am looking forward to a year of growth and renewal of our commitment to this industry. Our new board has a lot of experience and many ideas. We are, however, always on the lookout for volunteers to committees as well as your fresh ideas. This past year has been challenging for all of us, both in terms of our own practices and the Appraisal Institute. While the financial real estate market as a whole has not been good, our strength continues to be in our membership.

Our chapter's financial position and liquidity remain strong. Throughout the years, we have persevered through difficult times and tough markets and emerged the stronger for it. I would therefore like to focus on two things in this upcoming year. While our Chapter has excellent reserves, times have changed many of the ways education is delivered. Competition is greater and even National competes with us with on-line courses. As a result, education, our greatest revenue generator is slowing down and it is likely that this trend will continue well into the future. In order to protect our financial position, we need to take a hard look at all our expenditures and continue a very strong sense of fiscal responsibility, while trying to be creative in order to grow.

On this note, it is important to remember that our membership is what holds this group together and I hope in this next year to also focus on growing our membership. We must all work together at encouraging all of our members to participate in the chapter at all levels. We need to make people feel welcome and give them a reason to come to our meetings and become active within this organization.

So in challenging times, we will focus on identifying opportunities in these areas and try to make a meaningful difference for everyone.

New Members For January 2008

Ilya Barskiy— General Associate – Southfield

Arkadiusz Janowicz—Affiliate Member—Warren

December 2007 Chapter Meeting



Chapter President, , Susan Shipman, MAI awarding the MAI certificate to Alex Groves, MAI.



Education Chair, David Rice, MAI, presents the Connie Vickroy Outstanding Service Award to Winfield Cooper, SRA.

December 2007 Chapter Meeting



Guest Speaker, Fred Grubbe, CEO of the Appraisal Institute.



2008 Chapter President, Doris Hellenbart, MAI, accepts the gavel from 2007 Chapter President Susan Shipman.

**GREAT LAKES
CHAPTER MEETING**
THURSDAY EVENING, JANUARY 31, 2008
HOLIDAY INN GATEWAY CENTRE

5353 GATEWAY CENTRE DRIVE
FLINT, MICHIGAN 48507
(810) 232-5300

Cost: \$10 for Appraisal Institute Members; \$25 for Non-Members
Reservation and/or Cancellation Deadline: Monday, January 28, 2008

Board of Directors

2:30 PM Board of Directors Meeting

Chapter Meeting

4:30 PM Cocktails & Networking

5:30 PM Dinner & Chapter Meeting

6:00 PM Speaker: **Paul H. Goldsmith**, *LEED AP, Architect and Past*

Chairperson of the US Green Building Council of the Detroit Regional Chapter

**WHAT IS A GREEN BUILDING, RATING SYSTEMS and COST VERSUS
SAVINGS ISSUES?**

Speaker: **Paul H. Goldsmith**, LEED AP, Architect and Past Chairperson
Of the US Green Building Council of the Detroit Regional Chapter

NAME _____

NICKNAME (FOR BADGE) _____

FIRM _____

STREET ADDRESS _____

CITY/STATE/ZIP _____

PHONE: (____) _____ FAX: (____) _____

EMAIL: _____

MICHIGAN APPRAISER LICENSE# _____

LICENSE TITLE (Limited, State Licensed, Certified Residential, Certified General): _____

AI MEMBER TYPE: ___ DESIGNATED ___ ASSOCIATE ___ AFFILIATE ___ NON-MEMBER

FORM OF PAYMENT: _____ CHECK ENCLOSED PAYABLE TO GLCAI

_____ VISA _____ MASTERCARD

CARD # _____ EXPIRES: ____/____

SIGNATURE: _____

Please fill out the above and fax it to 810-364-5643 OR Call 810-364-5640

Calendar Events 2008 – For Great Lakes Chapter A.I.

You can register directly online at
www.appraisalinstitute.org/education/GreatLakes
 Or call: 810-364-5640

January 28, 2008	Quality Assurance in Residential Appraisals: Risky Appraisals = Risky Loans Instructor: Mark R. Rattermann, MAI, SRA 7 Hours CEC	Radisson Hotel Livonia
January 31, 2008	Office Building Valuation: A Contemporary Perspective Instructor: Vincent M. Dowling, MAI, SRA 7 Hours CEC	Holiday Inn-Gateway Centre Flint
January 31, 2008	CHAPTER MEETING (Evening) Special Speaker: Paul H. Goldsmith, LEED, AP	Holiday Inn-Gateway Centre Flint
February 1, 2008	Reviewing Residential Appraisal Reports Instructor: Vincent M. Dowling, MAI, SRA 7 Hours CEC	Holiday Inn-Gateway Centre Flint
March 7, 2008	7 Hour National USPAP Update Instructors: Winfield Cooper, SRA 7 Hours CEC	LaSalle Bank Troy
March 10, 11, 13 & 14, 2008	Basic Appraisal Principles Instructor: Winfield Cooper, SRA 28 Hours (30 with Exam)	LaSalle Bank Troy
April 21, 22, 24 & 25, 2008	Basic Appraisal Procedures Instructor: Winfield Cooper, SRA 28 Hours (30 with Exam)	LaSalle Bank Troy
May 1, 2008	Litigation Skills for the Appraiser Instructor: Nick A. Tillema, MAI, SRA 7 Hours CEC	Crowne Plaza Grand Rapids
May 1, 2008	CHAPTER MEETING (Evening) Special Speaker: Dr. Paul N. Isely, Associate Professor of Economics	Crowne Plaza Grand Rapids
May 2, 2008	Scope of Work: Expanding Your Range of Service Instructor: Bruce M. Closser, MAI, SRA 7 Hours CEC	Crowne Plaza Grand Rapids
May 8-9, 2008	15 Hour National USPAP Instructor: Terrell Oetzel, MAI 15 Hours (including a 1 hour exam)	LaSalle Bank Troy
May 16, 2008	7 Hour National USPAP Update (7 hours) MI & Laws & Rules (2 hours) Instructor: Bruce M. Closser, MAI, SRA	Bayshore Resort Traverse City

Calendar Events 2008 – Continued

June 5, 2008	7 Hour National USPAP Update (7 hours) MI & Laws & Rules (2 hours) Instructor: Micheal R. Lohmeier, MAI, SRA	Holiday Inn-Gateway Centre Flint
June 6, 2008	Business Practice and Ethics Instructor: Micheal R. Lohmeier, MAI, SRA 8 Hours (including a 1 hour exam)	Holiday Inn-Gateway Centre Flint
June 9-12, 2008	General Income Approach Part 1 Instructors: Mark R. Rattermann, MAI, SRA Paul K. Bidwell, MAI, SRA 27 Hours (30 with exam)	LaSalle Bank Troy
September 22-25, 2008	General Income Approach Part 2 Instructors: Mark R. Rattermann, MAI, SRA Paul K. Bidwell, MAI, SRA 27 Hours (30 with exam)	LaSalle Bank Troy
October 3, 2008	7 Hour National USPAP Update (7 hours) MI & Laws & Rules (2 hours) Instructor: Bruce M. Closser, MAI, SRA	Landmark Inn Marquette
October 9, 2008	Land Valuation Assignments Instructor: James H. Boykin, Ph.D., MAI 7 Hours CEC	Livonia
October 9, 2008	CHAPTER MEETING (Evening)	Livonia
October 10, 2008	Land Valuation Procedures Instructor: James H. Boykin, Ph.D., MAI 7 Hours CEC	Livonia
October 17, 2008	7 Hour National USPAP Update (7 hours) MI & Laws & Rules (2 hours) Instructor: Terrell R. Oetzel, MAI	Crowne Plaza Grand Rapids
October 27- November 1, 2008	Advanced Income Capitalization Instructors: Mark R. Rattermann, MAI SRA John H. Urubek, MAI 36 Hours (40 with exam)	Holiday Inn-Gateway Centre Flint
December 5, 2008	CHAPTER MEETING Installation of 2009 Officers	Novi

If you would like to add anything to the next newsletter, please contact Joan Kaczor at (810) 364-5640 or e-mail: jkaczor@glcai.com

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