



**Appraisal  
Institute™**

*Professionals Providing  
Real Estate Solutions*

## Great Lakes Chapter Newsletter

March 2022

### Table of Contents

Seminars & Chapter Meeting	1
Designations & New Members	1
Update Your License Info	1
March Seminars & Meeting	2
Presidents Remarks	3
Featured Member	4
December Summit	5
December Chapter Meeting	6
Chapter Meeting Continued	7
Chapter Meeting Continued	8
Calendar of Events	9
AI Online Education	10
LARA Con-Ed Update	10

### Officers and Directors 2022

#### President

Sharon B. Harbin, MAI, SRA,  
AI-GRS

#### Vice President

Robert J. Lentz, MAI

#### Treasurer

Peter F. Arbour, MAI

#### Secretary

Andrew E. Sill, MAI

#### Directors

William P. Fowler, MAI  
Linda M. Frankel, SRA  
Jared Garcia, MAI  
Christopher S. Grajek, MAI, AI-GRS  
Andrea M. Kujala, MAI  
Gregory P. Laikind, MAI, SRA,  
AI-GRS, AI, RRS  
Charles E. Larson, MAI  
Dennis J. Penfold, SRA  
Francisco Segura, MAI  
John P. Snyder, IV, SRA

#### Past President

Ryan T. Korth, MAI

### Seminars & Chapter Meeting

On Friday, March 11th we will present a 3-Hour Chapter Developed Seminar, "Great Lakes Chapter Winter Economic Summit". At Lunch we will have our 1st Quarter Chapter Meeting. Registration information is located on [page 2](#).

### New Designations

John J. Bouhan, MAI—Zeeland

Congratulations John, Great job!!

### Welcome New Members

Patrick M. Pardington—Affiliate—Brighton  
Tammy E. Schoenbeck—Practicing Affiliate—Detroit  
Travis Swinson—Candidate for Designation—Spruce

### Updating License Information in your AI Account

Many members renewed appraiser licenses in 2021. Please make sure the license expiration date is correct in your Appraisal Institute Profile.

Log into the Appraisal Institute website: [appraisalinstitute.org](https://appraisalinstitute.org)

Go to: **My Account**

On the right-hand side of the screen select: **Profile**

From the list select: **State Licenses**

Check your license type, license number (remember the Michigan numbers now begin with 1201, 1203, 1204 & 1205), and expiration date.

To edit your expiration date, select: **Edit Expiration**

To correct your license number you will create a new entry using: **+Add**

## **GREAT LAKES CHAPTER WINTER ECONOMIC SUMMIT**

Tour of Meadow Brook

Special Speaker: Timothy R. Hodge, PhD  
“When a ‘Social Contract’ is in Crisis: Lessons from Detroit’s Property Tax”

Friday, March 11, 2022  
10:00 am –2:00 pm

Meadow Brook Hall  
350 Estate Drive  
Rochester, MI 48309

This program was developed and administered by the Great Lakes Chapter. Attendees are eligible to receive 3 hours of continuing education for the State of MI Appraisal License and 15 credits for the Appraisal Institute.

To guarantee your spot, please register at the address below:

[https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?  
webcode=AIChapterRegistration&Reg\\_evt\\_key=11FBECF4-0706-47AA-95AE-  
5F1FF61DB4E7&goback=0](https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?webcode=AIChapterRegistration&Reg_evt_key=11FBECF4-0706-47AA-95AE-5F1FF61DB4E7&goback=0)

---

## **CHAPTER MEETING & LUNCH ONLY**

Friday, March 11, 2022  
11:30 am –12:45 pm

Meadow Brook Hall  
350 Estate Drive  
Rochester, MI 48309

To guarantee your spot, please register at the address below:

[https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?  
webcode=EventInfo&Reg\\_evt\\_key=0E4DD4C8-D200-42F0-8752-  
3E27BDAE680A&goback=0](https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?webcode=EventInfo&Reg_evt_key=0E4DD4C8-D200-42F0-8752-3E27BDAE680A&goback=0)

## **President's Remarks**

Greetings Great Lakes Chapter,

In 2022, we are building on our past experiences and moving forward, as we adjust to the new normal. We are one of the few chapters in Region III who returned to in-person meetings and classes in 2021. This year we have even more in-person classes and seminars, along with a couple of online zoom courses.

As you know, last year was our first year utilizing the financial management system administered by the National office of the Appraisal Institute. We are gaining more confidence and taking advantage of all aspects of this system which make our record keeping and accounting less cumbersome. All registrations for our education offerings and chapter events must be completed online with the National office.

As always, we will have four chapter meetings, one each quarter of this year. Each chapter meeting will include lunch and there will be a program and / or special event held in conjunction with the meeting. Designated Members, Candidates and Affiliates - you are all encouraged to attend as many meetings as you can because it is the perfect time to network, add to your experience credits and support the chapter.

Keep in mind , there are opportunities to serve, for those of you who are interested. Members of our Board of Directors serve for a 3-year term, Regional Representatives and Alternate Regional Representatives serve for 2 years, and we have several committees, which are an integral part of our chapter's fabric. Please contact Joan Kaczor, our Executive Director for additional information.

The Year Is Still New - Together, We Can Make It The Best One Ever!



Sharon B. Harbin, MAI, SRA, AI-GRS  
2022 President, Great Lakes Chapter of the Appraisal Institute

## **FEATURED MEMBER**

### **Kaylee Marcum, MAI**

How did she find herself as an appraiser? Kaylee Marcum was in her third career during the recession of the early 2000s. She left her corporate banking job years earlier, her first career, to own and operate a retail business, her second career, when a family medical emergency occurred. Something had to give and she elected to sell her business. Unfortunately, Corporate America simply was not hiring at that time. A friend suggested she consider commercial appraising to allow for flexibility while raising her two children and to utilize her accounting degree and MBA. That was 14 years ago and Kaylee has since become a double-designated member of the Appraisal Institute. She works at CBRE and specializes in all things multi-family and self-storage.

What's life like outside of work for her? Kaylee's life outside of work focuses on her kids, life partner, friends, family, yoga, reading, hiking, volunteering, and travel... And her crazy puppy, Olive, the Shorkie. Kaylee's looking forward to a "Road Trip Across the Pond" this spring where she'll take a self-guided driving tour around Ireland with her bestie. Favorite vacations usually offer part big-city life and part outdoor adventure. To give back, she sits on various non-profit boards and volunteers at her local school district and food bank. Reading and yoga are her escapes. She is an avid reader of fiction and is currently enrolled in yoga teacher training. Headstand anyone?





## **2021 Southeast MI Economic Summit**



Melissa Gibson, Economist, Office of Revenue and Tax Analysis, MI Department of Treasury.



Dan Bittner, SRA, moderating the Residential Panel.



Sharon Harbin, MAI, SRA, AI-GRS, moderating the Commercial Panel.



A very good turnout for the Summit.

## December Chapter Meeting



Chapter President Ryan Korth, MAI, opens our Chapter Meeting.



Terry Oetzel, MAI, receives the A.I. Lifetime Achievement Award from A.I., Past President, Jeff Sherman, MAI, AI-GRS.



President , Ryan Korth, MAI, presents David Rice with the David R. Rice, MAI - Excellence In Education Award, in honor of our long time Education Chair, David Rice, MAI.



David Rice, MAI, presents the 1st recipient of the David R. Rice, MAI - Excellence In Education Award to Chris Grajek, MAI, AI-GRS.



## **December Chapter Meeting—Continued**



Marc Nassif, MAI presents Frank Segura, MAI with his MAI certificate.



Gregory Laikind, MAI, SRA, AI-RRS, AI-GRS received all 4 certificates from Micheal Lohmeier, MAI, SRA.



2021 Chapter President, Ryan Korth, MAI receives his plaque and hands over the gavel to 2022 Chapter President Sharon Harbin, MAI, SRA, AI-GRS



Our 2022 Chapter President, Sharon Harbin, MAI, SRA, AI-GRS.

## December Chapter Meeting—Continued



Nikki Korth with Ryan Korth, MAI



Micheal Lohmeier, MAI, Jeff Sherman, MAI, AI-GRS, and Ryan Korth, MAI



Jeff Sherman, MAI, AI-GRS, swearing in our 2022 Officers and Directors.



**Calendar of Events 2022– Great Lakes Chapter A.I.****CALL: (810) 364-5640***We are still working on the 2022 Calendar.*

March 11,2022	<b>Meadow Brook/Economic Summit</b> Special Speaker: Timothy Hodge, PhD Also a tour of Meadow Brook Hall 3 hours CEC	Meadow Brook Hall Rochester
March 11, 2022	<b>Chapter Meeting (Noon)</b>	Meadow Brook Hall Rochester
March 15, 2022	<b>Legal Issues for Non-Lending and Litigation Appraisal Work</b> Instructor: Peter Christensen 3 Hours CEC (Details coming soon)	ZOOM
April 22, 2022	<b>7 Hour National USPAP Update 2022-23</b> Instructor: Micheal Lohmeier, MAI, SRA 7 Hour CEC	Crowne Plaza Auburn Hills
April 22, 2022	<b>Michigan Laws and Rules</b> Instructor: Micheal Lohmeier, MAI, SRA 2 Hour CEC	Crowne Plaza Auburn Hills
April 2022	<b>Valuation Overview Accessory Dwelling Units</b> Instructor: Lisa Meinczinger, SRA, AI-RRS 7 Hours CEC	Hyatt Place Flint Flint
May 12, 2022	<b>Women's Empowerment Luncheon</b>	Schoolcraft College Livonia
May 2022	<b>Inconsistency: It's Hiding In Plain Sight in Your Appraisal Practice</b> Instructor: TBA 7 Hours CEC	Detroit Marriott/Livonia Livonia
June 2, 2022	<b>7 Hour National USPAP Update 2022-23</b> Instructor: Terry Oetzel, MAI 7 Hours CEC	Grand Rapids
June 2, 2022	<b>Michigan Laws and Rules</b> Instructor: Beth Graham 2 Hours CEC	Grand Rapids
June 3, 2022	<b>Chapter Meeting (Noon)</b>	Grand Rapids
June 3, 2022	<b>West Michigan Economic Summit</b> 4 Hours CE	Grand Rapids

## Calendar of Events 2022 – Great Lakes Chapter A.I.

June 9, 2022	<b>7 Hour National USPAP Update 2022-23</b> Instructor: Micheal Lohmeier, MAI, SRA 7 Hours CEC	Flint
June 9, 2022	<b>Michigan Laws and Rules</b> Instructor: Micheal Lohmeier, MAI, SRA 2 Hours CEC	Flint
June 10, 2022	<b>Business Practices and Ethics</b> Instructor: Micheal Lohmeier, MAI, SRA 6 Hours CEC	Flint
September 23, 2022	<b>Detroit Building Tour</b> 3 Hours CEC	Detroit
September 23, 2022	<b>Chapter Meeting (Noon)</b>	Detroit
October, 2022	<b>Rural Valuation Basics</b> Instructor: TBD 7 Hours CEC	Flint
December 2, 2022	<b>Chapter Meeting (Noon)</b> Installation of 2023 Officers Special Speaker: Craig Steinley, MAI, SRA, AI-GRS, 2023 President of the Appraisal Institute	Detroit Marriott/Livonia Livonia

**WATCH FOR ADDITIONAL CLASSES TO BE ADDED THROUGHOUT THE YEAR.  
DATES, TIMES AND LOCATIONS ARE SUBJECT TO CHANGE.**



[ai.appraisalinstitute.org/eweb/DynamicPage.aspx?webcode=AIEducationSearch](https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?webcode=AIEducationSearch)

## LARA Continuing Education Tracking Update

LARA will no longer track continuing education hours for the Real Estate Appraiser profession. They have removed the continuing education tracker from the LARA website. All licensed real estate appraisers will be responsible for tracking their own continuing education hours.