

Appraisal Great Lakes Chapter . Institute™

Newsletter

Professionals Providing Real Estate Solutions

May 2020

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JUNE CLASSES

On Tuesday, June 9th, we will have the West Michigan Economic Summit, via ZOOM. This 2 hour continuing education is FREE, just email jkaczor29@gmail.com to register.

On Tuesday, June 23, we will have the 7 Hour USPAP Update 2020-21 and the 2 Hour MI Laws at the Doubletree Grand Rapids Airport. You will find the registration on page 2.

That same week on Thursday June 25, we will have another 7 Hour USPAP Update 2020-21 and 2 Hour MI Laws in Flint at the Holiday Inn Gateway Centre. The registration information is on page 2.

The next day Friday June 26, we will be having Business Practices and Ethics, also at the Holiday Inn Gateway Centre, Flint. Registration information is on page 2.

DATES AND TIMES ARE SUBJECT TO CHANGE

Officers and Directors 2020

President

Daniel J. Bittner, SRA

Vice President

Ryan T. Korth, MAI

Treasurer

Sharon B. Harbin, MAI, SRA, AI-GRS

Secretary

Robert J. Lentz, MAI

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Brandon L. Ellis, MAI William P. Fowler, MAI Alexander J. Groves, MAI Brian S. Kirksev, MAI, SRA Brenda D. Makarov, MAI John A. Meyer, SRA Dennis J. Penfold, SRA Kenneth R. Siegle, MAI

Past President

Ryan T. Lake, MAI

WELCOME NEW MEMBERS

Jeremy S. Wiese, I— Candidate — Farmington Hills Melissa Abraham— Practicing Affiliate — Poquoson, VA Mike L. Hendricks—Practicing Affiliate—Okemos Russel K. Koshar—Practicing Affiliate—Kalamazoo Leila Mark— Practicing Affiliate— Rochester Hills Thomas A. Nadeau—Practicing Affiliate—Grand Haven

CORONAVIRUS (COVID-19)

The Appraisal Institute is taking seriously the health, safety and well-being of its professionals, customers and staff during the coronavirus pandemic.

In the fluid environment, the Appraisal Institute encourages its professionals to remain aware of developments and resources offered by health professionals and public health organizations and to respond accordingly.

Here is some guidance cultivated by AI Professional Practice staff:

Appraisers should take care not to put themselves in harm's way while completing their assignments. Appraisers are advised to consult with their medical practitioners if they have concerns about exposure to the virus, and they should decline assignments if they feel their own health would be put at risk. Here is the Centers for Disease Control and Prevention's current risk assessment.

An important part of any appraisal assignment is analysis of market conditions. The coronavirus threat may be impacting market conditions. However, in most markets it is not yet clear to what extent, if any, market conditions are affected. Related, complicating factors include fluctuations in the stock market and changes in mortgage interest rates.

Market analysis includes observing market reactions. This analysis becomes more complicated when market participants themselves are facing uncertainty.

Appraisal reports should include a discussion of market conditions, and so mention the Coronavirus outbreak and its possible impact. However, it is not appropriate to include a disclaimer or extraordinary assumption that suggests the appraiser is not taking responsibility for analysis of market condi-

The Appraisal Institute has published Guide Note 10, Appraising in the Aftermath of a Disaster, and Guide Note 12, Analyzing Market Trends. These two Guide Notes, which can be found on the Appraisal Institute's web site, provide helpful guiding principles

Great Lakes Chapter West Michigan Economic Summit

Presenters: Dr. Paul Isely, PH.D,
Broker Panel: Mary Anne Wisinski-Rosely, SOIR, CCIM,
Jay Eichstaedt and Timothy J. Van Noord
Tuesday, June 9, 2020
Via Zoom
1:00 p.m.—3:00 p.m.
To register, email Joan at jkaczor29@gmail.com

7 Hour National USPAP Update and MI Laws & Rules

Instructors: Terry Oetzel, MAI Randy Davis, SRA, SRPA Tuesday, June 23, 2020 DoubleTree by Hilton, Grand Rapids, MI 8:00 a.m.—5:00 p.m.

Link to register for USPAP: https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx? webcode=EventInfo&Reg_evt_key=A6EEECAE-4958-43E0-AE35-0129A54F3C6C

Link to register for MI Law: https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx? webcode=AIChapterRegistration&Reg_evt_key=0C9C357B-6D3B-4C3D-805F-25BF6C6F808F

7 Hour National USPAP Update and MI Laws & Rules

Instructor: Micheal Lohmeier, MAI, SRA Thursday, June 25, 2020 Holiday Inn Gateway Centre, Flint, MI 8:00 a.m.—5:00 p.m.

Link to register for USPAP: https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?
https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?
https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?
https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx?

Link to register for MI Law: https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx? webcode=AlChapterRegistration&Reg_evt_key=44982C51-D5EE-4901-BB61-CD15852865A9

Business Practices and Ethics

Instructor: Micheal Lohmeier, MAI, SRA Friday, June 26, 2020 Holiday Inn Gateway Centre, Flint, MI 8:30 a.m.—3:30 p.m.

Link to register:

https://ai.appraisalinstitute.org/eweb/DynamicPage.aspx? webcode=EventInfo&Reg_evt_key=4039DA3D-C414-4AE1-B1FB-5E4D432E59A5

FEATURED MEMBER

Douglas Hodge, MAI, ARA, CCIM, MRICS



Many of you know Doug Hodge as an appraiser who has spent much of his career valuing agricultural assets around the country; however, how many of you know Doug also has a small farm and operates an organic flour mill? In 2014, Doug and his wife, June, started Stony Croft Farms as a local source of stone ground flour to provide an alternative to commercially produced flour products. Stony Croft Farms currently offers what Doug refers to as "boutique" flours that are milled on a stone mill they imported from Austria, along with growing some of the grain used in the flour. This year Doug is focused on growing ancient grains planting einkorn and emmer to meet the growing demand for this type of flour and grain product. There are only a handful of producers of these grains in the US with growing demand as consumers seek a more sustainable food source.

During the current COVID 19 pandemic, Doug has shipped flour from coast-to-coast. Due to increased demand, Stony Croft Farms is limiting service to customers in Michigan and Ohio. Along with the flour products offered, Stony Croft Farms also produces a line of complete pancake mixes. Typically Doug and June have marketed the products at selected farmer's market venues but as many of the markets have closed or operating on a limited service level during the pandemic, they are distributing online and at the farm. You can checkout Doug's farm and mill on their website – www.stonycroftfarms.com.

FEBRUARY SEMINAR AND CHAPTER MEETING



Craig Capilla, Attorney for Franklin Law Group, Chicago, gave a great presentation for our Chapter.



Brian Carlson, SRA, AI-RRS receives his AI-RRS Certificate from President Dan Bittner, SRA



Great Lakes Chapter President Dan Bittner opens the Chapter Meeting



Frank Segura won the raffle for an AI book.

FEBRUARY SEMINAR AND CHAPTER MEETING



Vice President Ryan Korth, MAI, gives an update on upcoming events.



Wayne Hofmann, President and Co-Founder of Infuse Great Lakes Bay.



Tyler Rosmaessler, Director of Economic Development at Flint and Genesee Chamber of Commerce.



Broker Panel: Emily Ford, Rob Moen, Pat Oakes and Jon Norton.

Nominations for 2021 Chapter Positions

BOARD NOMINEES:

President Ryan T. Korth, MAI

Vice President Sharon B. Harbin, MAI, SRA, AI-GRS

Treasurer Robert J. Lentz, MAI Secretary Peter F. Arbour, MAI

NOMINEES FOR DIRECTORS:

Brian S. Kirksey, MAI, SRA
John A. Meyer, SRA
Kenneth R. Siegle, MAI
William P. Fowler, MAI
Dennis J. Penfold, SRA
Jared Garcia, MAI
Andrea M. Kujala, MAI
Gregory P. Laikind, MAI
Charles E. Larson, MAI
John P. Snyder, IV, SRA

NOMINEES FOR REGION III REPRESENTATIVES:

Sharon B. Harbin, MAI, SRA, AI-GRS Timothy S. Evans, SRA Brenda D. Makarov, MAI Gary L. Pray, SRA

Note: Chapter President is automatically a member of the Regional Representatives and is required to attend Regional Meetings.

NOMINEES FOR REGION III ALTERNATE REPRESENTITIVES – (ALL ONE YEAR TERMS)

Ryan D. Bissell, MAI Brandon L. Ellis, MAI Christopher S. Grajek, MAI

NOTE:

In the absence of additional nominations by June 22, 2020, the uncontested nominees will be declared elected. Additional nominations may be made by a timely filing of a petition signed by at least five percent of the total membership (27 signatures). The nominee must meet the qualifications for office. Statement of Nominee form (available from the Chapter Office) must be completed by the nominee and submitted with the petition.

Questions regarding this can be directed to Ryan Lake, MAI (616) 465-3296 or email, jowgar@gmail.com.

2020 Nominating Committee:

Ryan T. Lake, MAI Immediate Past President, Chair Paul K. Bidwell, MAI, SRA Alan L. Johns, MAI Andrew E. Sill, MAI Brian M. Sinclair, MAI

<u>Calendar of Events 2020 – Great Lakes Chapter A.I.</u> CALL: (810) 364-5640

June 9, 2020	Great Lakes Chapter West MI Economic Summit Speakers: Dr. Paul Isely, PhD Broker Panel: Mary Anne Wisinski-Rosely, SOIR, CCIM Jay Eichstaedt and Timothy J. Van Noord (To register, email Joan at jkaczor29@gmail.com)	Via Zoom
June 23, 2020	7 Hour National USPAP Update 2020-21 Instructor: Terry Oetzel, MAI 7 Hours CEC	Doubletree by Hilton Grand Rapids
June 23, 2020	MI Laws and Rules Instructor: Randy Davis, SRPA, SRA 2 Hours CEC	DoubleTree by Hilton Grand Rapids
June 25, 2020	7 Hour National USPAP Update 2020-21 Instructor: Micheal Lohmeier, MAI, SRA 7 Hours CEC	Holiday Inn Gateway Centre Flint
June 25, 2020	MI Laws and Rules Instructor: Micheal Lohmeier, MAI, SRA 2 Hours CEC	Holiday Inn Gateway Centre Flint
June 26, 2020	Business Practices and Ethics Instructor: Micheal Lohmeier, MAI, SRA 6 Hours CEC	Holiday Inn Gateway Centre Flint
September 9, 2020 8:30 am-12:30 pm	Branch Bank Valuation Issues Instructor: David Rice, MAI 4 Hours CEC	Okemos Conference Center Okemos
September 9, 2020 1:00 pm-5:00 pm	Contemporary Highest and Best Use Issues Instructor: David Rice, MAI 4 Hour CEC	Okemos Conference Center Okemos
September 10, 2020 1:00 pm-5:00 pm	Risk Management for Real Estate Appraisers (LIA) Instructor: Peter Christensen 4 Hour CEC	Okemos Conference Center Okemos
September 10, 2020	CHAPTER MEETING (NOON)	Okemos Conference Center Okemos
September 2020	Detroit Building Tour Detroit Princess Riverboat 4 Hours CEC	Detroit
September 24, 2020	Great Lakes Chapter Golf Outing	Shepherd Hollow, Clarkston

at the Renaissance Center

Calendar of Events 2020 – Great Lakes Chapter A.I. Continued

October 9, 2020 **Detrimental Conditions** Marriott Detroit/Livonia

Instructor: Randall Bell Livonia

7 Hours CEC

November 2020 Michigan Tax Tribunal Detroit

4 Hours CEC

December 3, 2020 Great Lakes Chapter Detroit Economic Summit Detroit Marriott

7 Hours CEC at the Renaissance Center

December 4, 2020 CHAPTER MEETING (NOON) Detroit Marriott

Installation of 2021 Chapter Officers

Special Speaker: Rodman Schley, MAI, SRA 2021 Appraisal Institute President

WATCH FOR ADDITIONAL CLASSES TO BE ADDED THROUGHOUT THE YEAR. DATES AND TIMES ARE SUBJECT TO CHANGE.



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